

#1 FASHION & LIFESTYLE DESTINATION IN GROWTH MARKETS.

Q3 2022 | WWW.GLOBAL-FASHION-GROUP.COM

€399m

NET MERCHANDISE VALUE
+1.7% yoy

6.4m

ORDERS
(14.8)% yoy

11.9m

ACTIVE CUSTOMERS
(11.1)% yoy

6.7%

REVENUE GROWTH
€276.2m

**STABLE ADJ. EBITDA
MARGIN**
(5.8)%

**19% NMV/ACTIVE
CUSTOMER GROWTH**

Following the Group's decision to sell its CIS business, Lamoda, this business is now classified as an Asset Held for Sale and Discontinued Operation under IFRS 5. In line with this reporting, GFG's Q3 results and all comparative performance measures are presented excluding CIS.

LATAM

dafiti

€M	Q3 2021	Q3 2022	CHANGE ¹
NMV	138.7	134.3	(12.7)%
Revenue	82.8	85.6	(7.2)%
Gross Profit margin (%)	45.3	41.4	(3.9)ppt
Active Customers (m)	7.9	6.6	(17.0)%

SEA

ZALORA

€M	Q3 2021	Q3 2022	CHANGE ¹
NMV	91.1	92.6	(7.6)%
Revenue	62.6	62.9	(9.3)%
Gross Profit margin (%)	38.0	38.5	0.5ppt
Active Customers (m)	3.6	3.2	(10.6)%

ANZ

THE ICONIC

€M	Q3 2021	Q3 2022	CHANGE ¹
NMV	126.7	172.2	24.7%
Revenue	90.4	128.3	30.2%
Gross Profit margin (%)	44.1	42.5	(1.6)ppt
Active Customers (m)	1.9	2.1	12.8%

PR AND COMMUNICATIONS CONTACT

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¹NMV and Revenue change are measured on a constant currency basis.